



JBI Healthcare
Creating a World with Reduced Infection



We are here to help our industry become more efficient, more affordable and more Human

About Us



- JBI was founded by an Aerospace Professional who has served prominent Aerospace companies in Leadership roles and worked closely with Global Aerospace Majors bringing in large Aerospace contracts to the country.
- Established with a motto to “Create Value in the Manufacturing Supply Chain” by serving the established & growing manufacturing companies to manage complex programmes, improve business performance, drive shareholder value and create competitive advantage to their customers
- JBI has four lines of Business:
 - Strategic Consulting
 - Distribution & Stockist of best-in-class high technology Aerospace grade materials
 - Automation & Robotics (including RPA & AI)
 - Healthcare Products
- **JBI Healthcare is the latest venture of JBI established with the motto “Creating a World with Reduced Infection” by enhancing the quality and efficiency of healthcare by providing access to exceptional products with the assurance of affordability and reliability.**
- Based in USA and India, is growing in other regions rapidly.

JBI – The Journey So far



JBI Founded
May 2015



Preferred Supplier
status to the
Tata Aero
Nov, 2015



Signed Long Term
Agreement with
TAML for supply of
auxiliary material
Jan, 2016



Signed supply
contract with MRO,
Malaysia
March 2016



Setup JBI USA
facility
Aug, 2017



JBI Venture into
Healthcare Sector
Jan, 2020



May 2015
Signed up strategic
consulting with Indo
schottle

Aug 2015,
Acquired Long Term
Agreement with
Air India

Dec, 2016
Strategic Consulting
Agreement with 3
large Indian
Business
Conglomerates
looking to foray into
Aerospace.
Two JV's Signed

March 2016,
Signed definitive
agreement with two
global T1's as advisor for
outsourcing partners in
India

June 2016
Successful
implementation of VMI
solution for 3 Major
Indian Aerospace
Companies

Apr, 2019
JBI Venture into
Automation & Robotics
(incl RPA & AI)

Locations



** Have partners across the globe in most of the countries.*

JBI Healthcare





JBI provides its services under the below broad categories:

Hospital Feasibility studies

Hospital Planning & Designing

Project Management

Equipment Planning, Procurement & Commissioning

Man Power Planning

Operational Management

JBI – Dr. Perricone Hydrogen Water



Introducing first time in India.....

**Dr.
Perricone
Hydrogen
Water**

Innovation in the functional beverage
category

JBI – Dr. Perricone Hydrogen Water



Dr. Perricone Introduces Hydrogen Water

Finds H₂ water production in Japan and makes available to US market

- Proven concept in Japan – 30% of water market,
- H₂ infused saline IV's approved by health ministry to treat dehydration/infection
- Shin'nooru solution of bathing in H₂ water since '60s



Why Hydrogen?

Nature's Purest and Most Powerful
Functional Element

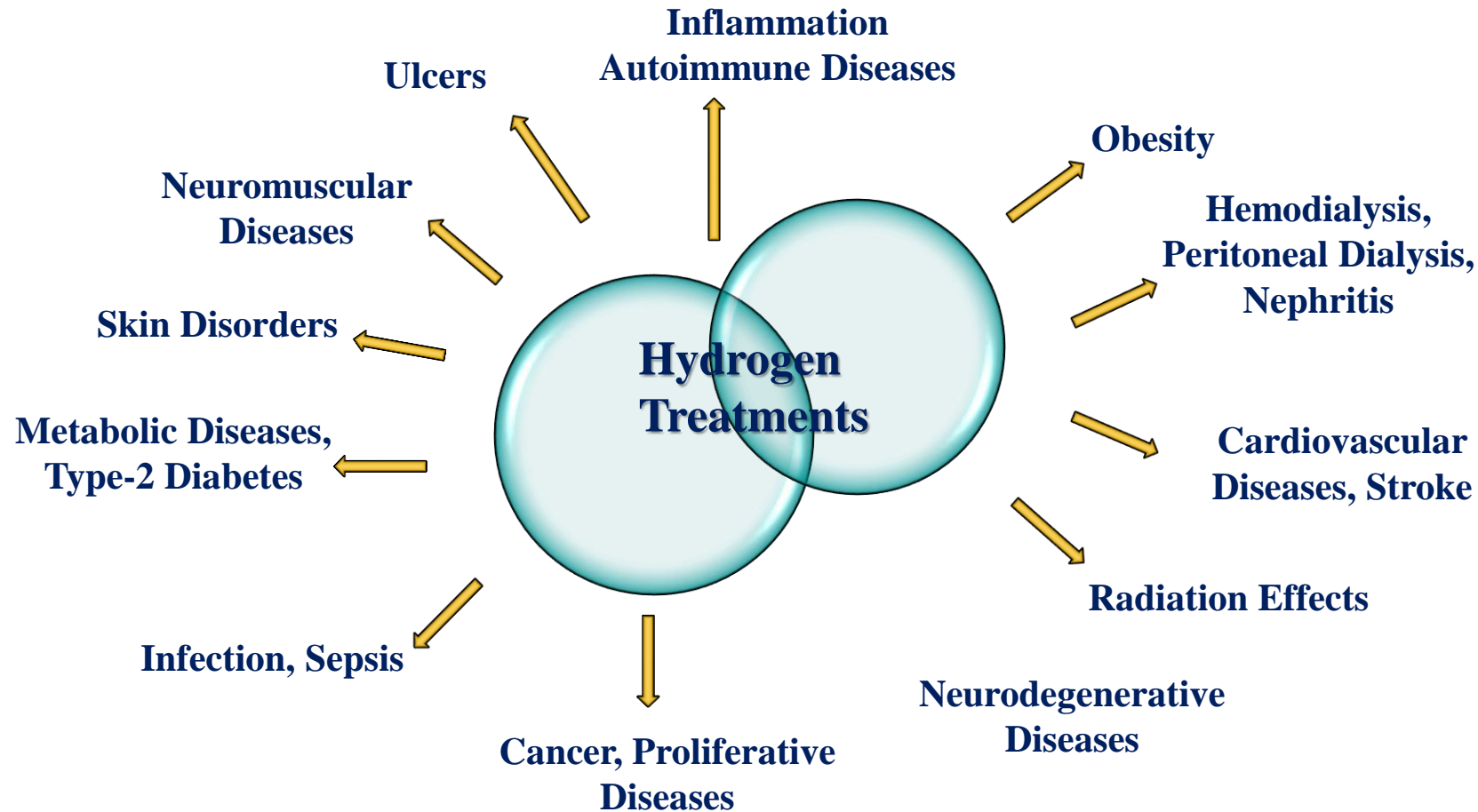
- Beneficial effects on all organ systems including the skin
- Powerful antioxidant protection
- Powerful hydration for muscle recovery
- Molecular hydrogen increases energy at cellular level

Why Water?

The best way to effectively and
instantaneously absorb H₂

- Most practical way to consumer
- Always available
- Best way to rapidly consume elusive molecule

JBI – Dr. Perricone Hydrogen Therapeutic Tablets



JBI – Dr. Perricone Hydrogen Water Tablets



- Molecular hydrogen provides antioxidant protection and may neutralize free radicals
- Studies suggest molecular hydrogen may improve athletic performance and help speed workout recovery
- Studies also suggest molecular hydrogen may have beneficial effects on all organ systems including the skin and improve mood

Introducing first time in India.....

Next level germ protection.

For your staff & customers

WHAT IS ZOONO®?

A long-lasting protective shield against
99.9% of germs.



Water-Based



No Alcohol



Lasts up to 24hrs
on Skin



Toxicity similar to
Vitamin C



Lasts up to 30
days on surfaces



Lasts up to 20
washes on
fabrics





ZOONO – PRODUCT RANGE

FOR SKIN



FOR SURFACES



THE DIFFERENCE

- Mechanical Disruption not dehydration or chemical poisoning
- Proven effective for up to 24 hrs on skin
- Proven effective for up to 30 days on surfaces
- Proven effective for up to 100 washes on textiles
- Prevents Mutation (Superbugs)
- Environmentally Friendly
- Supported by 100+ independent laboratory tests

JBI – DeRoyal Medical Consumables



JBI & DeRoyal Industries, Tennessee USA have joined hands together to serve the Indian healthcare Sector, with the sole aim of bringing in state-of-the-art products/equipment and technology as well as varieties of products to aid the medical services.

Product Families

Acute



Continuum™
Unitized Delivery Systems
Surgical Foam
Waste Fluid Mgmt.
Surgical Accessories
Electrosurgical
Orthopedic Softgoods
Patient Protection
Cath Lab
Birthing & Neonatal

Orthopedics



Continuum™
Orthopedic Bracing
Rehab & Therapy
Temperature Therapy

Continuum™



Real-time, item-level supply visibility
Physician benchmarking
Supply expiration & waste management
Accurate usage & charge capture
Automated doctor performance cards
Digital chain of custody technology

Wound Care



Negative Pressure Wound Therapy
Advanced Wound Care
Burn Dressings
General Wound Treatment

OEM



Textiles
Electronics
Plastics
Converting
Sterilization
Metal Fabrication
Packing
Assembling
Distribution

Hospital & Surgical Product Offering



Cardiovascular

CATH LAB PRODUCTS:

- Angiography Accessories
- Angioplasty Accessories & Inflation Devices
- Contrast Administration & Saver Sets
- Fluid Administration Sets
- High Pressure Injection Lines
- Manifolds
- Pressure Monitoring Lines
- Radial Approach Accessories
- Safety Needles & Sharps
- Parking Devices
- Stopcocks
- Syringes
- Thermodilution Catheters
- Transducers
- (Reusable & Disposable)
- Waste Collection Systems

Electrosurgical

ELECTROSURGICAL PRODUCTS:

- Electrosurgical Cautery Pencils
- Specialty Electrodes
- Smoke Evac Systems & Products
- Grounding Pads



Birthing & Neonatal

INFANT & NEONATAL:

- Baby Caps
- Blood Pressure Cuffs
- Bulb Syringes
- Circumcision Products
- Enteral Safe Feeding Products
- Footprinters
- Heel Warmers
- Infant Transport Mattresses
- IV Armboards
- Phototherapy Masks
- Temperature Monitoring
- Umbilical Cord Management

LABOR & DELIVERY:

- Basin Sets
- Labor & Delivery Essentials:
- Amniotic Membrane Perforators
- Delivery Draping
- Fetal Monitoring Straps
- Maternal Panties
- Placenta Basins

Surgical Instruments & Accessories

BLADES & SCALPELS:

- Blades & Scalpels
- Disposable Safety Scalpels

BLOOD PRESSURE CUFFS:

- Adult & Child Blood Pressure Cuffs
- Neonatal Blood Pressure Cuffs

ENDOSCOPIC & LAPAROSCOPIC PRODUCTS:

- Camera & Laser Arm Drape
- DeFogger™
- Insufflation Tubing Sets
- Laparoscopic Dissectors
- Laparoscopic Instrument Pouch
- Laparoscopic Accessory Kits
- Pneumoperitoneum Needle
- ProShield™ Endoscope Protector
- Scope Warmer

EQUIPMENT COVERS & DRAPES:

- Banded Bags
- C-Arm Covers
- Endoscopic Camera Drapes
- Footswitch & Keyboard Covers
- Microscope Drapes
- Trauma Drapes
- X-Ray Cassette Covers

FACIAL PROTECTION:

- Cosmic Nee-Noggs® Facial Protection
- Face Mask w/Splash ShieldZ™
- FaceShieldZ™
- Protective Glasses & Goggles
- Solid Side ShieldZ™
- SPEyes™ Eye ShieldZ™

Hospital & Surgical Product Offering



ORTHOPEDIC DRAPES & DRESSINGS:

- Cast Padding
- Cohesive Bandages
- Compression Dressing
- Conforming Bandages
- Elastic Bandages
- Esmark
- Orthopedic Kits
- Shoulder Suspension Kits
- Stockinette

SPECIALTY PUT-UPS:

- Connectors
- Cotton Tipped Applicators
- Fish Hooks
- Labels
- Laboratory Devices
- Miscellaneous Items
- Plastic Bottles, Bowls & Cups
- Procto Swabs
- Razors & Blades
- Rubber Bands
- Safety Pins
- Sleeve Products
- Snares
- Surgeon's Vest
- Teflon Felt & Pledgets
- Tubing
- Twill Tapes

SPONGES & TOWELS:

- Atraumatic Lint-Free Sponges
- Dissecting Sponges
- Laparotomy Gauze Sponges
- Miscellaneous Sponges
- Neurology Sponges
- Operating Room Towels
- Ophthalmic Sponges & Eye Spears
- Sponge Counter Bags
- Sterile Puffs
- Surgical Gauze Sponges
- Tonsil & Adenoid Sponges
- Vaginal & Perineal Packing

SURGICAL ACCESSORIES:

- Disposable Light Handle Systems
- Instrument Pads
- Needle Counters
- Safe Cord Cover
- Sharps Passing Zones
- Sharps Safety Devices
- Skin Marking Systems & Utility Markers
- Surgical Accessory Kits
- Surgical Clips & Clamps
- Surgical Organizers
- Suture Boots
- Vessel Loops

SURGICAL POSITIONERS:

- Arm Positioners
- Head Positioners
- Knee Positioners
- Positioning Kits
- Specialty Positioners
- Table Pads

WOUND & INCISION CLOSURES & DRESSINGS:

- Antimicrobial Surgical Site Dressings
- Dressings
- Skin Stapler Extractor
- Skin Staplers

Waste Fluid Management

WASTE FLUID MANAGEMENT:

- Absorbent Floor Mats
- Anti-Fatigue & Suction Mats
- Critical Measurement Canisters
- Flexible Suction Liners
- Large Volume Suction Canisters
- Rigid Suction Canisters
- Semi-Rigid Suction Liners
- Solidifier
- Specialty Fluid Control Products
- Suction Hardware & Accessories
- Waste Fluid Evacuation Systems

Temperature Monitoring

TEMPERATURE MONITORING:

- Adult Skin Temperature Probe
- Esophageal Stethoscope
- Foley Catheter Kits
- Foley Catheter w/Temperature Sensor
- General-Purpose Temperature Probe
- LCD Sensostrip™ Temperature Trend Indicator
- Multi-Purpose Tube Holder
- Myocardial Temperature Probe
- Nasal Temperature Probe
- Neonatal Probes Replacement Cover System
- Neonatal Skin Temperature Sensor Probes
- Temperature Monitors and Cables
- Tympanic Temperature Probe

Unitized Delivery Systems

UNITIZED DELIVERY SYSTEMS:

- Basin Sets
- Custom Trays
- Prep Kits
- Procedure Carts

Orthopedics Product Offering



Orthopedic Softgoods

ABDOMINAL BINDERS

& RIB BELTS

ALUMINUM SPLINTS

AMBULATORY AIDS

ARM SLINGS & ELEVATORS

BREAST SUPPORTS

BUCKS TRACTION

CAST SHOES

CERVICAL COLLARS & TRACTION:

☑ Cervical Traction

☑ EMT Collars

☑ Foam Collars

☑ Rigid Cervical Collars

CLAVICAL STRAPS

ELBOW SUPPORTS & SLEEVES

KNEE IMMOBILIZERS

☑ Tri-Panel

☑ Cutaway

☑ Sized

LUMBO SACRAL SUPPORTS

POST-OP SHOES

SHOULDER IMMOBILIZERS:

☑ Elastic Shoulder

☑ Sling & Swathe

☑ Shoulder w/Waist Strap

WRIST & THUMB SPLINTS

Bracing

ANKLE BRACING:

☑ Ankle Foot Orthoses

☑ Ankle Stirrups

☑ Ankle Support/Sleeves

☑ Functional Ankle Bracing

☑ Lace-Up Ankle Braces

ELBOW BRACING:

☑ Hinged Elbow Bracing

☑ Post-Op Elbow Bracing

FRACTURE BRACING KNEE BRACING:

☑ ACL Knee Bracing

☑ Hinged Knee Bracing

☑ Knee Supports/Sleeves

☑ OA Knee Bracing

☑ Post-Op Knee Bracing

SHOULDER BRACING

SPINE BRACING:

☑ Cervical Thoracic Orthosis

☑ Low Profile Orthoses

☑ Lumbar Sacral Orthoses

☑ Post-Op Collars

☑ Thoracic Lumbar Sacral Orthoses

WALKERS:

☑ Non-Pneumatic

☑ Pneumatic

☑ Range of Motion

Rehabilitation

AIDS TO DAILY LIVING:

☑ Dressing Aids

☑ Hip Kits

☑ Reachers

**CONTRACTURE MANAGEMENT
EXERCISE & THERAPY EQUIPMENT**

HEEL CUPS

NIGHT SPLINTS

RANGE OF MOTION:

☑ Dynamic Splints

☑ Static Splints

REHAB SPLINTS:

☑ Finger Splints

☑ Thumb Splints

☑ Wrist/Hand/Splints

THERMOPLASTICS



Orthopedics Product Offering



Patient Protection

ANKLE CONTRACTURE BOOT
ARM BOARDS
BED RAIL PROTECTORS

CARDIAC AIDS:

- ☐ Cardiac Cushions
- ☐ Pulse Oximeter Probe Wrap
- ☐ Telemetry Pouches

FALL MANAGEMENT:

- ☐ Fall Prevention Kits
- ☐ Hip Protectors
- ☐ Slippers
- ☐ Gait Belts
- ☐ Fall Alarms & Sensor Pads
- ☐ Fall Mats

PATIENT POSITIONING:

- ☐ Hip Abduction Pillows
- ☐ Patient Positioners
- ☐ Wheelchair Cushions & Supports

FOAM:

- ☐ Sterile
- ☐ Non-Sterile

PRESSURE ULCER PREVENTION:

- ☐ Heel & Elbow Protectors
- ☐ Heel Suspension Boot
- ☐ PRUventor™ Heel Off-Loading Device

RESPIRATORY THERAPY
RESTRICTIVE & LESS RESTRICTIVE
DEVICES:

- ☐ Body Belts
- ☐ Elbow Immobilizers
- ☐ Hand Control Mittens
- ☐ Limb Holders
- ☐ Roll Belts
- ☐ Wheelchair Belts
- ☐ Vests

UROLOGICAL CARE



Temperature Therapy

TEMPERATURE THERAPY:

- ☐ Cold Therapy Unit
- ☐ Hot/Cold Therapy Unit
- ☐ Therapy Blankets
- ☐ Wraps for Blankets
- ☐ Hot/Cold Therapy Wraps

Wound care Product Offerings



Negative Pressure Wound Therapy

- NPWT Units
- NPWT Standard Foam Kits
- NPWT Gauze Kits
- NPWT White Foam Kits
- NPWT Canisters
- NPWT Accessories



Advanced Wound Care

- Algidex Ag® Silver Alginate Wound Dressings
- Algidex Ag® Packing Gauze Silver Alginate Packing Dressing
- Algidex Ag® Hydrogel Gauze High Powered Autolytic Debridement
- Algidex Ag® I.V. Patch Silver Alginate Catheter Dressing
- Aquasorb® Hydrogel Wound Dressing
- C-Pro™ Collagen Dressing
- Covaderm® Adhesive Wound Dressing
- Covaderm Plus® Wound Dressing Composite
- Dermanet® Ag+ Antimicrobial Wound Contact Layer
- Dermanet® Ag+ Border Antimicrobial Surgical Site Dressing
- Jetox™-ND Jet Lavage
- Kalginate™ Calcium Alginate Wound Dressing
- Multidex® Maltodextrin Wound Dressing
- Multipad™ Non-Adherent Wound Dressing
- Polyderm™ Hydrophilic Foam Wound Dressing
- Procol™ Hydrocolloid Wound Dressing
- Sofsorb® Absorbent Wound Dressing
- Sofsorb® Ag Antimicrobial Absorbent Wound Dressing
- Transeal® Transparent Wound Dressing

Burn Treatment

- Bias Stockinette
- Burn Kits
- Cellulose Burn Pads
- Cotton Rolls/Cotton Pads/Combine Dressings
- Fine Mesh Gauze Dressings
- Fluftex™ Gauze Rolls & Sponges
- Gauze Fluffs
- Samsom Sheets
- Sofsorb® Absorbent Wound Dressing
- Sofsorb® Ag Antimicrobial Absorbent Wound Dressing
- Special Shaped Gauze Dressings
- Stretch Net™ Tubular Elastic Bandage
- Wide Mesh Gauze Dressings

General Wound Treatment

- Apex™ Conforming Bandage
- Covaderm Plus® V.A.D. Vascular Access Dressing
- Dermanet® Wound Contact Layer
- DeWrap™ Three-Layer Compression System
- Episeal® Wound Closure Strips
- Fluftex™ Gauze Rolls & Sponges
- Montgomery Straps Adhesive Retention Dressing
- Oil Emulsion Non-Adhering Wound Dressing
- Stretch Net™ Tubular Elastic Bandage
- Unna Boot Zinc Impregnated Gauze
- Xeroform Petrolatum Wound Dressing
- Dressing Kits
- Laceration Trays
- I.V. Start Kits
- Suture Removal Kits



JBI Dental Products & Solutions



Multi-unit abutments
for any brand of Implant



Easy2Fix

Conical Connection

Internal Hex

Drill Less Implants



Guided Surgery



Bio Medical Equipment



- Anaesthesia machine
- Aspiration/Suction Pump
- Autoclave / Sterilizer
- Blood Chemistry analyser
- C-Arm system – unit, monitor, table
- Cast Saw
- Centrifuge
- Coagulation analyser
- Colposcopy Equipment
- Computer equipment
- CPAP/Humidifier
- Defibrillator
- Dermatome
- Diagnostic Ultrasound with probes
- ECG/EKG
- Electrosurgical Unit
- Endoscopy system – scope, insufflator, light source, etc.
- Exam Light
- Exam Table
- Feeding Pump
- Fetal Doppler
- Fetal Monitor
- Hospital Bed – med/surg, birthing
- Infant Incubator
- Infant Warmer
- Infusion Pump
- IV Pole
- Lab Equipment – incubator, shaker, washer, scale
- Lab Microscope
- Lab Refrigerator
- Laryngoscope
- MRI & CT Scanners
- Nebulizer
- Nerve stimulator
- Ophthalmic Equipment – slit lamp, surgical scope
- Otoscope/Ophthalmoscope
- Oxygen Concentrator
- Oxygen Cylinder and Regulator
- Patient Scale – adult and infant
- Patient Warmer
- Portable Glucose Monitor
- Pulse Oximeter
- Sequential Compression Device
- Sphygmomanometer – aneroid and digital
- Stethoscope
- Stretcher
- Surgical Headlamp
- Surgical Light Head – ceiling mounted and portable
- Surgical Microscope
- Surgical Table – surgical and delivery
- Thermometer
- Traction Unit
- Ventilator
- Vital Sign Monitor
- Wheelchair
- X-Ray equipment – portable, dental, mammography
- X-ray view box



JBI, in partnership with Helpsystems provides Robotic Process Automation & Artificial Intelligence to major sectors such as Health care, Financial Services, Manufacturing, Technology, Retail, Government, Telecom, Transportation, Education, Food & Beverage.

What do we do?



- ▶ Process Automation
 - ▶ RPA
 - ▶ Document Management
 - ▶ Scheduling
 - ▶ MFT (Managed File Transfer)



- ▶ Cybersecurity
 - ▶ IAM on Linux and Unix
 - ▶ Vulnerability analysis for IBM i, AIX, Linux
 - ▶ Full suite of Cybersecurity products for Power Systems
 - ▶ MFT



- ▶ Monitoring & Capacity Management
 - ▶ Monitoring of IT infrastructure, applications and business processes
 - ▶ Performance monitoring and what if analysis for Power Systems
 - ▶ Capacity Management suite for all platforms (ex TeamQuest)



Thank you

“We value the trust that we build with our clients and the opportunity to engage with them as a business partner who are truly invested in their success and to offer our knowledge and expertise to produce maximum value for them.”

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